



# Tandem Connections

May  
June  
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## Effective April 18, 2016 - Sage 300 U.S. Annual Payroll Subscription Pricing

Existing Sage 300 U.S. Payroll customers will subscribe to Sage Payroll when their Sage Business Care plan renews. Payroll tier is determined by the number of employees that are marked "Active" in the Payroll Module on the employee maintenance screen and identifying from these the number for whom paychecks are processed during a pay period. The subscription is processed as an automatic debit from your credit card or as an ACH debit transaction. You cannot pay for the subscription using a check. Your subscription will automatically renew on the anniversary of your subscription date. Aatrix W-2 and 1099 e-filing services are not included in the payroll subscription.

Sage 300 U.S. Payroll Subscription includes:

- U.S. Payroll Module
- EFT Direct Payroll Module (direct deposit) with business care
- Tax Table updates
- Direct Deposit services including the ability for Sage to pass the ACH/EFT file to the bank and automatically post these transactions to the general ledger
- Unlimited support calls, chat and online resources for payroll or EFT/direct deposit file generation issues.
- Free Anytime Learning for payroll and direct deposit from Sage University

### Existing Sage 300 U.S. Payroll Customers (using payroll before 04/18/2016)

	Annual Payment	Monthly Payment
Up to 10 Employees	\$550.00	\$50.93
Up to 25 Employees	\$600.00	\$55.56
Up to 50 Employees	\$800.00	\$74.07
Up to 75 Employees	\$1,000.00	\$92.59
Up to 100 Employees	\$1,100.00	\$101.85
Up to 150 Employees	\$1,200.00	\$111.11
Up to and over 200 Employees	\$1,200.00	\$111.11

No set up fees will be charged.

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# **Mark Your Calendars! - Tandem Technologies Monthly e-Sessions**

## **May e-Session:**

### ➤ **Sage 300 - Financial Reporter 101**

**Date: Thursday, May 26, 2016**

**Time: 1:15 PM to 2:30 PM CDT**

Join Dana Stidsen and learn the basics of designing reports in the deceptively powerful financial reporter.



## **June e-Sessions:**

### ➤ **Exclusive Interview with Mark Kornhauser of Technisoft**

**Date: Thursday, June 16, 2016**

Karen Smart will interview Mark Kornhauser, Managing Director of Technisoft, who will share his knowledge of the service industry and what new functionality companies will find in the latest release of Technisoft Service Manager. Technisoft Service Manager enables in-depth control of job costing, scheduling of resources, preventative maintenance, service agreements, and field staff directly from Sage 300.

### ➤ **Sage 300 - Technisoft Service Manager Demo**

**Date: Thursday, June 30, 2016**

**Time: 1:15 PM to 2:30 PM CDT**

Join us as we demonstrate how Technisoft is integrated with Sage 300 and some of the awesome features it has for your company such as: Integration to Time Cards, Recurring Time Entries feature, specify G/L segment overrides at Site Level, Price Escalation, Response feature enhancements, Equipment downtime measure, new "Service" Meter Reading type and much more!

**Enroll now at <http://tiny.cc/e-session>**

## **Follow Tandem Technologies on Twitter!**

We keep you posted on upcoming Tandem e-Sessions, as well as continuing to educate and provide information for ALERE Accounting and Manufacturing, Sage Fixed Assets, Sage 300, Sage CRM, Sage HRMS, Sage BusinessWorks, and Sage Business Intelligence.

**Find us at: [www.twitter.com/SageAlereUSA](http://www.twitter.com/SageAlereUSA)**



# Technisoft Service Manager for Sage 300

Are you a company that is providing services for clients that include:

- Labor scheduling and dispatch
- Preventative maintenance
- Warranties
- Manufacturer/Vendor returns
- Service level agreements and
- Rentals



## What's New? Software Geared For The Service Industry

Tandem Technologies is preparing an exclusive interview with Mark Kornhauser, Managing Director for Technisoft on Thursday, June 16<sup>th</sup> so that we can provide you with information about a solution that is seamlessly integrated to Sage 300. Karen Smart will be interviewing Mark, who will share his knowledge of the service industry and what new functionality companies will find in the latest release of Technisoft. Technisoft Service Manager enables in-depth control of job costing, scheduling of resources, preventative maintenance, service agreements and field staff directly from Sage 300.

Then on Thursday, June 30<sup>th</sup> from 1:15 PM to 2:30 PM CDT we are providing a demo to dive in and have a look around at how this solution is integrated to Sage 300 and some of the awesome features it has for your company.

Some of the industries that benefit now from the solution are: Commercial Amusement Equipment, Building Maintenance Services, Heavy Equipment Rentals, Plumbing and Electrical Contractors, Heating and Air Conditioning, Telecommunications Equipment and Services, Office Equipment and many more.

Stay tuned for final details on both sessions, which will be sent out shortly.

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## Upcoming ALERE Accounting & Manufacturing Events

The courses are taught onsite at TIW Corp, located in Easton, PA and registration with prepayment is required. A discount of \$100 may be taken for each additional person from a company that is taking the same seminar. Registration includes seminar materials, continental breakfast and lunch.

**Development Seminar (limited to 12 attendees)** \$1,495.00 | May 18, 19, & 20th | 9am to 5pm EDT

This seminar is designed for the advanced user who would like to understand how to use the powerful architecture of TIW to make customizations and add capabilities that are unique to their business.

**ALERE Manufacturing Technical Seminar** \$595.00 | July 18th and 19th | 9am to 5pm EDT

This seminar is perfect for the first time ALERE Manufacturing user or as a refresher course to bring you up to speed on the newest features and processes.

**ALERE Accounting Technical Seminar** \$895.00 | July 20, 21, and 22nd | 9am to 5pm EDT

This seminar is perfect for the first time ALERE Accounting user or as a refresher course to bring you up to speed on the newest features and processes.

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**New Sage 300 U.S. Payroll Customers (start using payroll after 4/18/2016)**

	Annual Payment*	Monthly Payment*
Up to 10 Employees	\$650.00	\$60.19
Up to 25 Employees	\$750.00	\$69.44
Up to 50 Employees	\$850.00	\$78.70
Up to 75 Employees	\$1,000.00	\$92.59
Up to 100 Employees	\$1,200.00	\$111.11
Up to 150 Employees	\$1,500.00	\$138.89
Up to 200 Employees	\$1,750.00	\$162.04

	Annual Payment*	Monthly Payment*
Up to 250 Employees	\$2,000.00	\$185.19
Up to 300 Employees	\$2,250.00	\$208.33
Up to 350 Employees	\$2,500.00	\$231.48
Up to 400 Employees	\$2,750.00	\$254.63
Up to 500 Employees	\$3,000.00	\$277.78
Unlimited Employees	\$4,000.00	\$370.37

\*A One Time Set-Up Fee of \$2,500.00 is required.

**What Happens If I Don't Subscribe to Sage 300 U.S. Payroll?**

If you are on a Sage 300/300c version of the software that is no longer supported you will need to find an alternative payroll solution by April 30, 2017. If you are on an unsupported version of the software, your Payroll module will work through this date and will still be supported. However, if you are on a Sage 300 unsupported version you will not have access to payroll tax updates (PUP) or defect fixes.

**Please contact your Sage 300 consultant or Linda Kiernan at (866) 392-6132 if you have additional questions or concerns.**

**Save The Date to Join Tandem Technologies in Chicago, IL**

**Registration for Sage Summit increases to \$199 on May 13<sup>th</sup> so get registered today.**

At Sage Summit you will have the opportunity to hear keynote speakers Sir Richard Branson; Motivational Speaker and Investor on ABC's Shark Tank, Daymond John; Actor, Ashton Kutcher; Actress/Singer, Gwyneth Paltrow; Actress, Zoey Deschanel; Businessman and Investor on ABC's Shark Tank, Robert Herjavec; and Co-Founder & CEO of Kickstarter, Yancey Strickler.

Attend breakout sessions to learn more about Sage 300, Sage CRM, Sage Fixed Assets, Sage HRMS, as well as third party solutions such as Technisoft Service Manager, Wellspring PrintBoss and Auto Simply Manufacturing.

Meet up with Tandem consultants, interact and network with other Sage users. Share some great meals and attend the Customer Night Event.

**Register at [www.sage.com/sagesummit](http://www.sage.com/sagesummit). When you do register, let us know so that we can ensure we get you a great room rate!**

